







Adam Dent

Managing Director

Advent Communications



coventry-warwickshire.co.uk



COVENTRY & WARWICKSHIRE

CHAMPIONS #ChampsMay

Wifi: 03AB705547







June Picken

Director of Sales Coombe Abbey Hotel



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no ordinary hotel



JUNE PICKEN - DIRECTOR OF SALES

Brinklow Road, Binley, Warwickshire CV3 2AB | T: +44 (0) 2476 450 450 | reservations@coombeabbey.com www.coombeabbey.com

Our History



ORIGINALLY A PURCHASED BY THE LEASED TO THE GENERAL THE NO ORDINARY HOTEL CISTERCIAN ABBEY **CRAVEN FAMILY WHO** ELECTRIC COMPANY AS A GROUP STARTED THE DEVELOP-REMAINED OWNERS RESIDENTIAL TRAINING MENT TO RESTORE COOMBE FOR 300 YEARS CENTRE ABBEY TO IT'S FORMER GLORY 1150 1622 1992 1950s 1602 1923 1964 1995 PRINCESS ELIZABETH LOCAL BUILDER, JOHN COVENTRY CITY COUNCIL COOMBE ABBEY DAUGHTER OF JAMES I **GRAY BOUGHT COOMBE** PURCHASED COOMBE ABBEY OPENED AS A LIVED AND EDUCATED ABBEY AND IT'S AND IT'S ESTATE AND THE HOTEL IN 1995 HERE GROUNDS PARK OPENED TO THE PUBLIC A COUPLE OF YEARS LATER

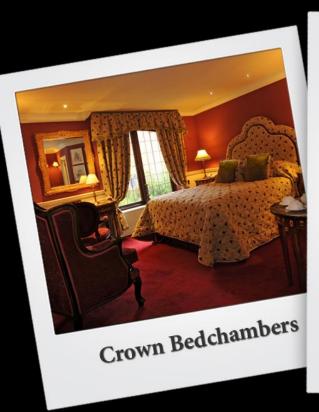


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Accommodation



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14 Grand Feature **Bedchambers**





Dining & Events



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Dining & Events



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Conferences & Meetings



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In The Community



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SPORT SPONSERSHIP

NUVELTON TOWN H



Nuneaton Town Football Club Coventry Blaze Ice Hockey Club



Coventry City Football Club

PARTNERSHIPS

2021 Members of the City of Culture bid



Conference Coventry

and Warwickshire

SPONSORS OF LOCAL AWARDS







Pride of Coventry

BUSINESS GROUPS





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AWARDS



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2017

Gold Award - Best UK Unusual Venue

Gold Award - Best Value for Money Conference Venue

Silver Award - Best Conference and Banqueting Staff

2016

Silver Award - Best Value for Money Conference Venue

Bronze Award - Best UK Unusual Venue



2016

Best Independent Venue

Best Classical Bedroom

2017

Highly Commended - Best Independent Venue



No Ordinary Hotel



no ordinary hotel





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Robert Davies

Finance Director
Liberty Vehicle Technologies



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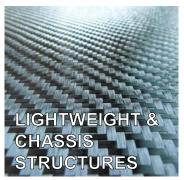


LIBERTY VEHICLE TECHNOLOGIES

INNOVATION AS STANDARD







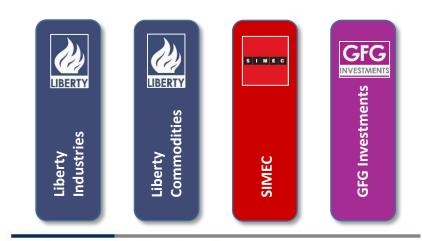






The 4 pillars of GFG Alliance:

- Liberty Industries Group (LIG): Integrated global business delivering engineering solutions - from liquid steel and aluminium production to advanced engineering products & services.
 - Liberty Steel Group
 - Liberty British Aluminium
 - Liberty Engineering Group (LEG)
- Liberty Commodities Group (LCG): Comprehensive services provider to the global metal industries.
- SIMEC: International resources group with emphasis on sustainable power, mining and infrastructure assets.
- GFG Investments: Property and financial services.





Financial Highlights

Turnover	US\$ 9.4bn (2017)	US\$ 12.2bn (2020)
EBITDA	US\$ 174m (2017)	US\$ 378m (2020)
Net Assets	US\$ 1.4bn (2017)	US\$ 2.2bn (2020)



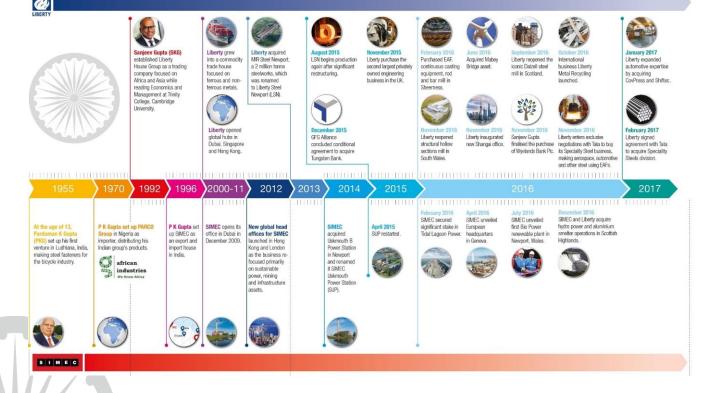
- Presence across 30 countries.
- Head offices located in:
 - London
 - Dubai
 - Singapore
 - Hong Kong







Milestones:



Rapid creation, development and evolution of the UK portfolio during 2016-2017

Mr or idl

Liberty Vehicle Technologies:

- Comprehensive engineered products business for niche, premium OEM & motorsport.
- Over 95 years of heritage in brake system design and automotive manufacturing.

SIZO E

- Focus on delivering a tailored technical solution within short timescales.
- Multiple product areas delivering innovative solutions spanning.

 Autonomous & Electric vehicle systems

 Electronic Parking Brake (eIPB)

 - High performance foundation brakes
 - Hydraulic & pneumatic solutions
 - High pressure / boost control
 - EPAS systems & controls
 - Chassis development





- Brushless motor controls Suspension upgrades
- Gearshift systems
- Display systems
- Clutch control

















Liberty Vehicle Technologies:



Recent Developments:

Formula One: Supplier of high performance front and rear brake calipers to Force India. Delivered

calipers in 9 weeks from programme start.

Integrated Park Brake (IPB & eIPB): Patented design delivering significant mass and drag reduction. Successfully completed mule car trials with 2 premium OEMs.

Autonomous Vehicle Systems: Steer and brake by wire actuation and control systems for EV platforms.

EPAS: Upgrade of existing EPAS system delivering significant improvement over base. Development of a bespoke EPAS development for autonomous platforms.

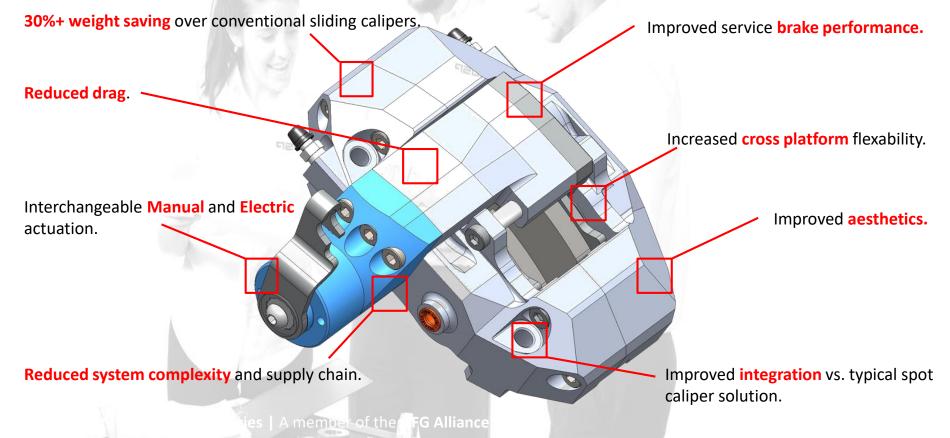
SIZO E

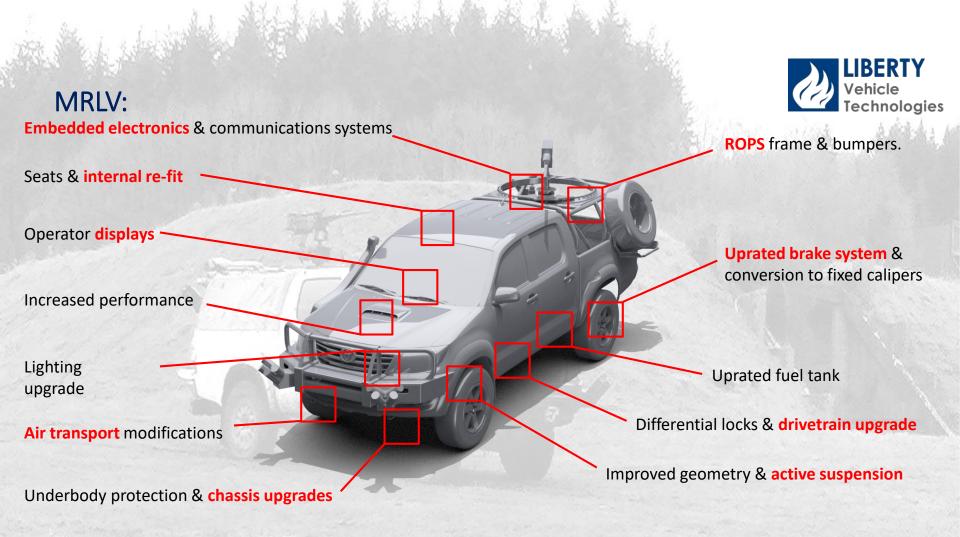
MRLV: Complete vehicle upgrade, based on the Hilux platform, for military and security forces. Fully developed in house at secure facility.

22





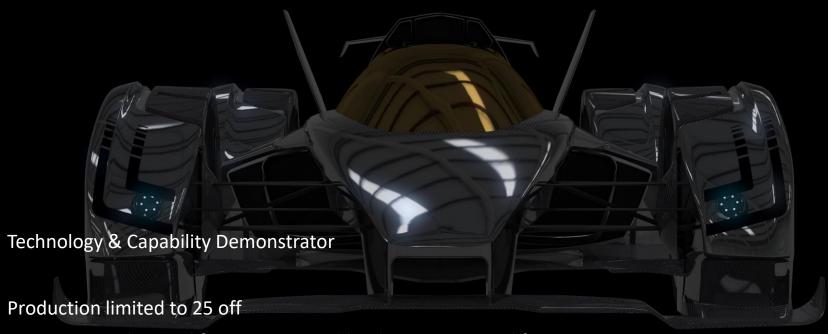




Liberty Vehicle Technologies J. A member of the **GFG Alliance**



BRITISH ENGINEERED HYPER-CAR



Aggressive styling and features inspired by the iconic T1 and fast jets.

Performance characteristics to exceed its predecessor, the T1.





- Fully UK designed, manufactured and built bicycles brand
- Launching Prime (hardtail mountain bike) at Fort William UCI World Cup June 2017
- Utilises internal expertise 920E Formula One engineering, Accles & Pollock frame welding
- Currently offering Single Speed (Node), Titanium (22) & HT Mountain (Prime)







Future Plans: Centre of Excellence

As part of the Groups vision to strengthen the UK automotive supply chain and deliver vertically integrated business solutions

- Developing centre of innovation, and engineering for the Liberty Group
- £10m investment in new facility [Factory 18] to be opened 2018
- State of the art manufacturing, prototype and development capability
- Delivering highly skilled employment opportunities
- Supports ongoing business growth









ies | A member of the FG Alliance



Liberty Vehicle Technologies | A.m.



Robert Davies

Finance Director | **Liberty Vehicle Technologies**Robert.Davies@libertyhg.com

Anthony Blackwell

Managing Director | **Liberty Vehicle Technologies**Anthony.Blackwell@libertyhg.com







John Edwards

Managing Director
Special Vehicle Operations
Jaguar Land Rover



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Special Operations

We are a specialist team delivering special brand extending products and services that our customers will love for life.

May 17 2017

John Edwards





Managing Director, Special Operations

- > 25 year veteran of JLR
- > Through thick and thin
- > JLR ECM member
- Appointed MD, Special Operations in 2014

'Some of my colleagues say that I've got the best job in the business ... here's why...'



Special Operations





Set up in 2014, Special Operations targets Incremental, Added Value, High Margin revenue streams ...

- Special Operations is responsible for designing and creating a portfolio of brand extending products and services inspired by two world famous British brands Jaguar & Land Rover.
- Our role is to amplify Jaguar and Land Rover's core brand positioning namely **The Art of Performance** and **Above & Beyond**.
- We are charged with developing a business within a business agile, nimble, and entrepreneurial.
- We are guided by the mantra Profit, Promote, Protect; incremental, added value, high margin business; investment efficient, brand enhancing, profit generating.

Brand Focus





The business comprises two primary revenue streams focusing on current <u>and</u> classic vehicles.



<u>Special Vehicle Operations</u> (SVO) design and engineer Halo Products that amplify Jaguar and Land Rover core brand values, focusing on <u>Luxury</u>, <u>Performance</u> and <u>Capability</u>.



The <u>Classic</u> team deliver products and services that protect, nurture and leverage Jaguar and Land Rover's rich heritage, focusing on <u>Cars</u>, <u>Services</u>, <u>Parts</u> and <u>Experiences</u>.

Our customers are car enthusiasts; often multiple car owners, they are wealthy, discerning and demanding ... but can be very rewarding.

SVO Technical Centre





In 2014 we opened the doors on an all new dedicated facility at Ryton, previous home of Peugeot ...



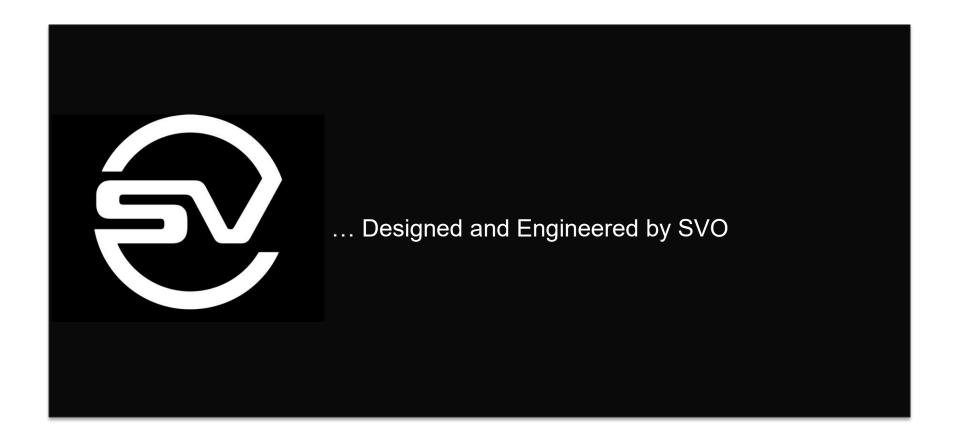
- > £20m investment
- > 20,000m²
- > Four zones:
 - Formula One inspired
 Manufacturing Facility
 - > World Class Paint Facility
 - > Technical Suite
 - VIP Commissioning and Viewing Suites
- > 400 SO employees

Special Vehicle Operations





We have delivered 5 major products since launching the SVO brand... this year we will sell c.5000 halo vehicles



F-TYPE Project 7









- > Exclusive run of up to 250 units
- Hand-built by Jaguar Land
 Rover's Special Operations
 team
- > Fully road-legal two-seater roadster
- > 5.0-litre supercharged V8
- > 0-60mph in 3.8-sec
- > Bespoke carbon-fibre aerodynamic aids
- > Unique suspension tune
- > CCM brakes
- > Race-inspired seats

Range Rover Sport SVR





The ultimate on-road Land Rover, building on the cars inherent off-road capability ...



- Fastest, most powerful and most dynamically focused
 Land Rover ever produced
- > 0-60mph in 4.5 seconds
- > Range topping 5.0-litre supercharged V8 engine
- > 8-speed automatic transmission
- > Exterior design enhancements
- > Bespoke interior
- > Most capable performance SUV

Range Rover SVAutobiography





Taking Range Rover to another level of comfort, craftsmanship and refinement ...



- > Flagship Range Rover model
- > Long Wheelbase
- > V8 supercharged engine
- > Distinctive duo-tone paint available for the first time
- > Knurled exterior and interior finishes
- Rear-seat passengers relax
 in luxurious seating complete
 with a chiller compartment
 and powered deployable
 tables

Jaguar F-TYPE SVR





The 200mph all-weather supercar that you can drive everyday...



- > First SVR product for Jaguar
- > Fastest F-TYPE ever
- > Available in Coupe and Convertible
- > 0-60mph in just 3.5 seconds
- > 5.0-litre V8 Supercharged
- > Enhanced aerodynamics package
- > Uprated chassis
- Unique SVR seats with Lozenge Quilt pattern

Range Rover SVAutobiography Dynamic





Sporting Dynamic set up of the Range Rover Sport SVR clothed in SVAutobiography comfort and refinement



- Combines Range Rover desirability with enhanced dynamic performance
- > Specially configured suspension
- > 0-62mph in 5.4 seconds
- > V8 supercharged engine
- > Advanced 8-speed automatic transmission
- > Graphite Atlas exterior design enhancements
- > Diamond quilted leather seats with contrast stitching

Special Vehicle Operations





A prerequisite of all SVO Halo products is that they have real engineering integrity.



Vehicle Personalisation





We are also responding to the ever increasing appetite that our customers have to personalise their cars.



SVO Commissioning Suite





We have invested in a Commissioning Suite and Bespoke paint facility at Oxford Road.



SVO Premium Palette





One of the world's most eco-friendly and advanced paint shops at the SVO Technical Centre at Oxford Road



- > 46 different paint finishes
- Satin, pearlescent, spectral, ultra metallic and tinted clear coat effects
- State of the art £16 million investment
- > Total flexibility able to paint one colour after another on the same line
- Environmentally conscious –
 intelligent usage of residual
 heat and spent filters used as
 fuel
- > c.5000 SVO Premium Palette sales planned in 17/18

Bespoke by SVO





On average, customer commissions generate an incremental £25k revenue.



Special Projects by SVO





Project Hero is an example of a special project undertaken in partnership with the International Red Cross.

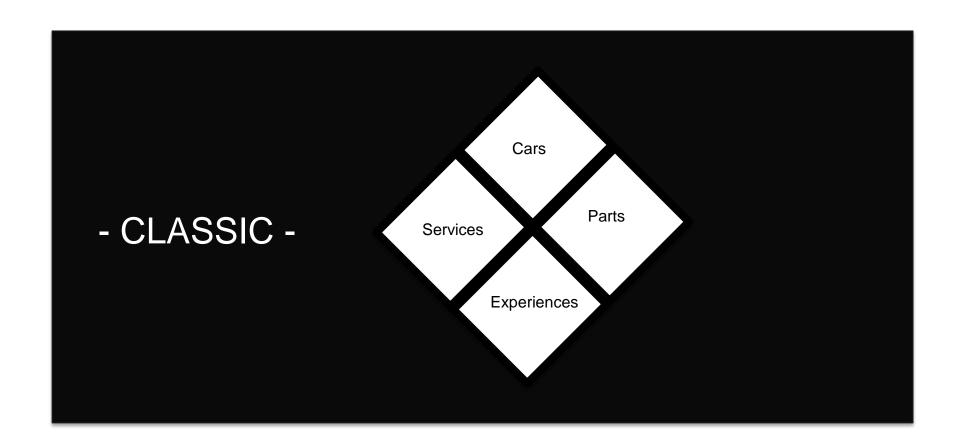


JLR Classic





Next month we open the doors on a brand new Classic Works facility ...







Classic Works

The largest purpose built Classic Facility in the world...



- Official opening 14th June 2017
- > 14,000m² footprint
- > 50 workshop bays including strip down area
- > 1,000m² of showroom floor space
- > 480 vehicle storage space
- > ~ 90 Classic staff

Lightweight E Type





Originally built in 1963, only 12 of the 18 lightweights were ever made – Classic decided to complete the series.



- > First recreation
- Build of 'missing' six
 Lightweights from the
 intended 18-car series
- > Handcrafted in the UK
- Original remaining chassis numbers assigned
- > Original 1960s specifications
- > 3.8-litre straight-six engine
- Sold as period competition vehicles and all suitable for FIA homologation for historic motorsport purposes.
- > £1,000,000+

Land Rover Reborn





Announced on the final day of Defender production, we are building fully manufacturer restored Series 1's



- Hand crafted in the UK
- > Donor vehicles hand-picked by Land Rover Classic's team of experts for authenticity
- > Built to original 1948 specification
- > Genuine Land rover Classic parts
- Five period finishes
 including Light Green,
 Bronze Green, RAF Blue,
 Dove Grey and Poppy Red
- > £65,000 +

Jaguar XKSS





Jaguar Classic is hand building the 9 XKSS vehicles lost in the famous fire at Browns Lane in February 1957 ...







- World's first super car
- > Road going D-type
- > Primarily US market
- > Hand crafted in the UK
- > Built to 1957 specification
- > Period chassis numbers
- > 3.4 litre straight 6
- > 10,000 man hours
- > All pre-sold
- > £1,200,000 +

Range Rover Classic Reborn





An opportunity for customers to own a valuable and genuinely collectible automotive icon ...



- Initial ten examples comprehensively restored
- > Hand crafted in the UK
- > Original 1970s specification
- > Land Rover Classic parts utilised
- > 3.5 litre V8
- > £135,000+





Jaguar E-type Reborn

The first Reborn initiative for Jaguar Classic ...





- Initial batch of 10
 comprehensively restored
 Series 1 E-types
- > Base vehicle sourced by Jaguar's E-type experts
- > Hand crafted in the UK
- > Built to 1960s specification
- > Jaguar Classic Parts used throughout
- > £285,000+





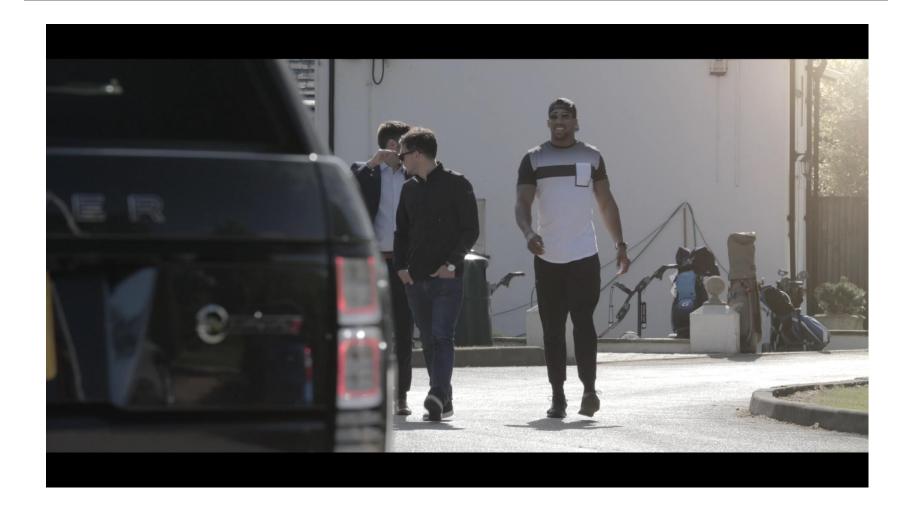
Special Operations

In summary ...

- > Special Operations represents a significant opportunity for Jaguar Land Rover ...
- The opportunity is based on incremental, added value, high margin business ...
- Our products help to amplify and build Jaguar and Land Rover's brand value.
- ...and we are proud to be based in Coventry & Warwickshire













Thank you



Tamsin Greenway

Director Wasps Netball



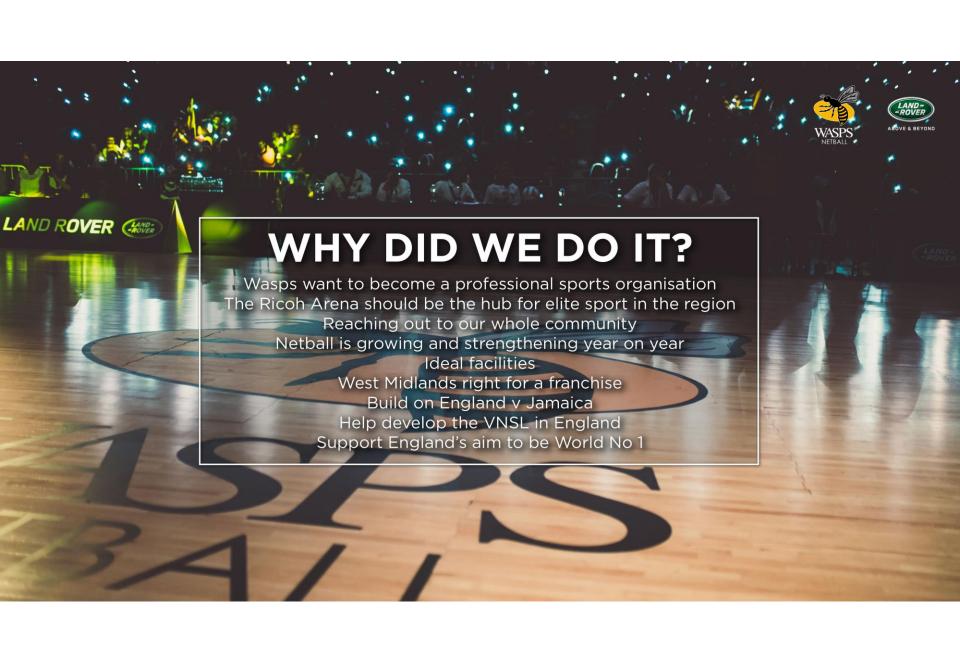
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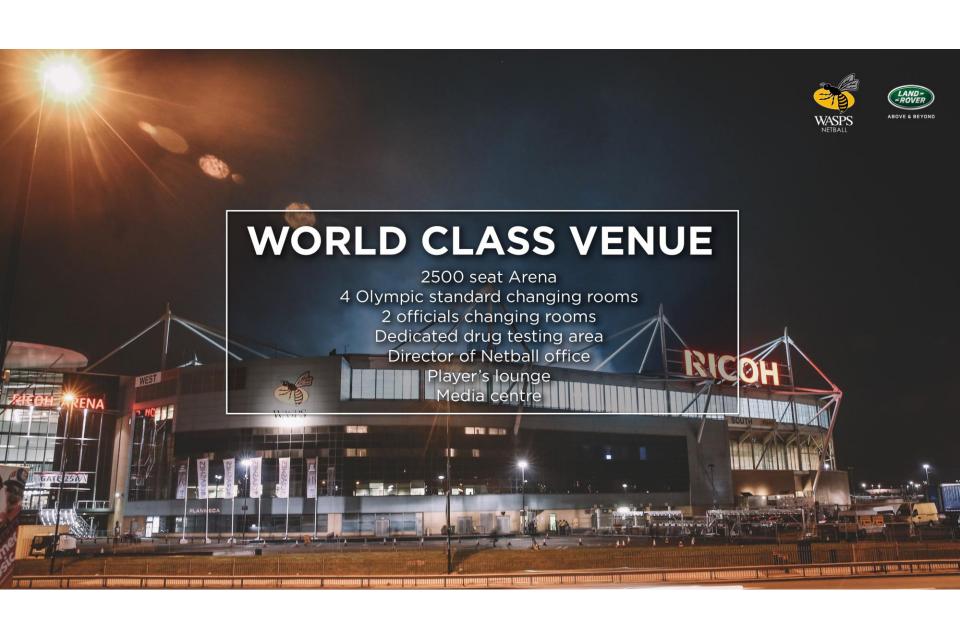


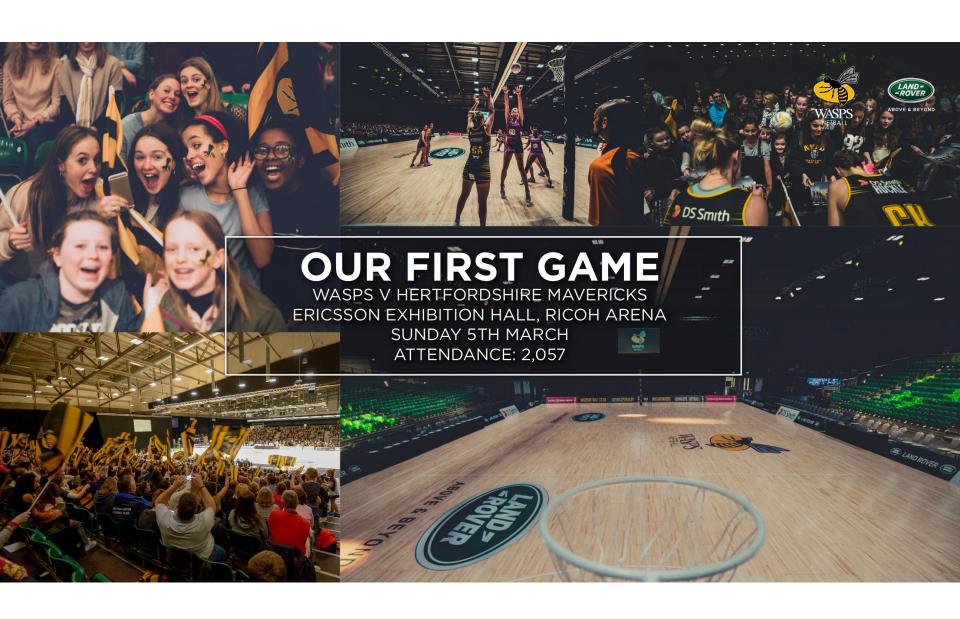




THE JOURNEY SO FAR...







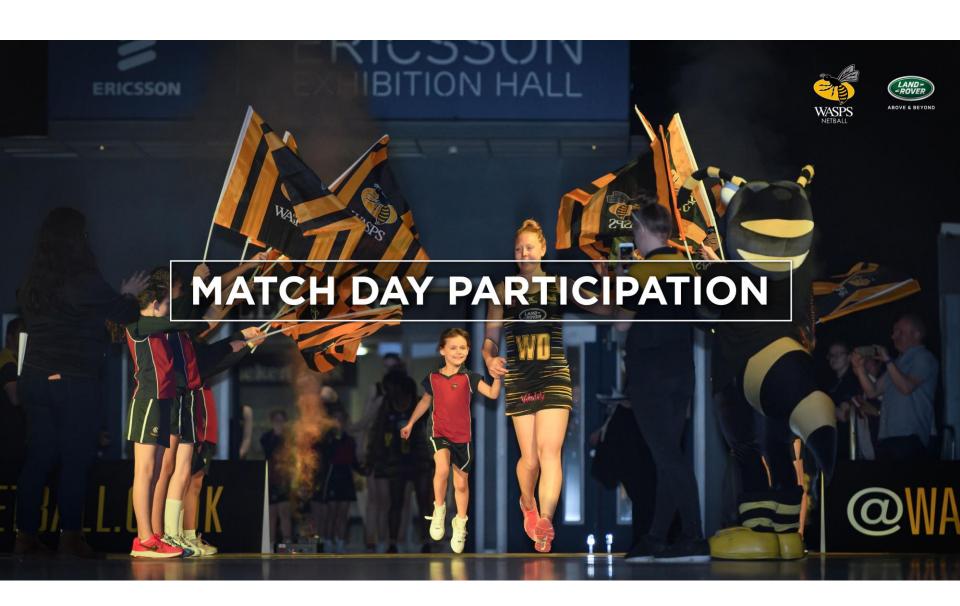




COMMUNITY ENGAGEMENT





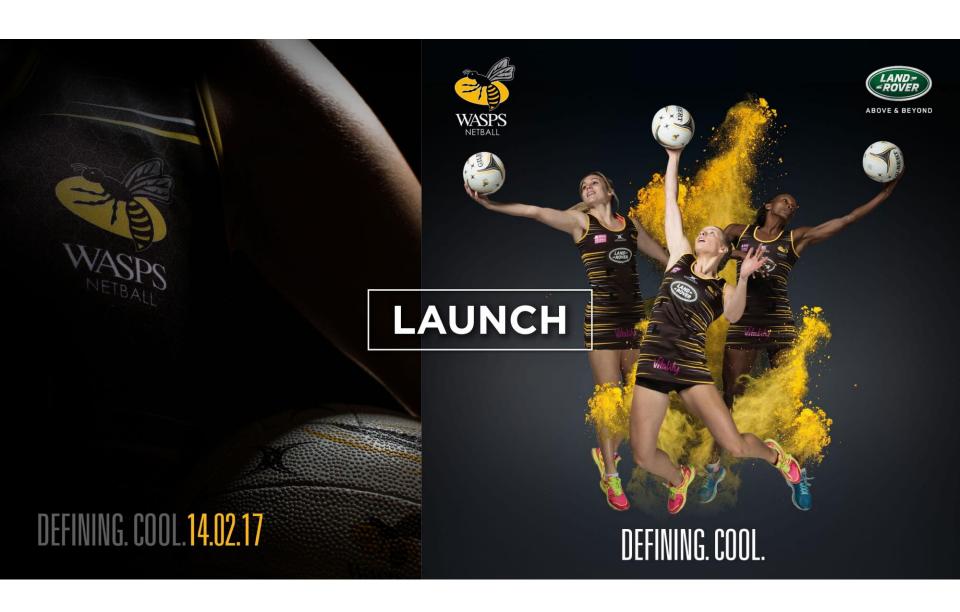






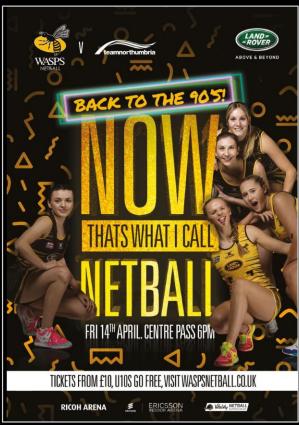


MARKETING



MATCH BY MATCH ADVERTISING





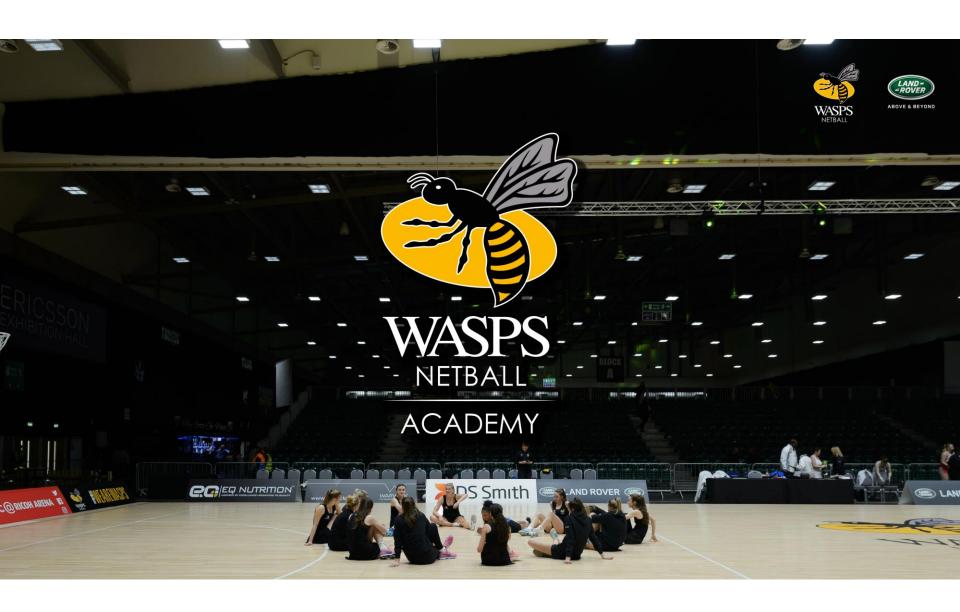






PARTNERS









Adam Dent

Managing Director

Advent Communications



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Confirmed speakers:
Jon Snow
Peter Aldis





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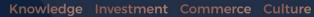


Coventry & Warwickshire



associate







www.cwbusinessfestival.com

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New Champions





bpi.







COVENTRY & WARWICKSHIRE

CHAMPIONS

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